



# NetWolves Success STORIES

## Suburban Propane

### The Issue

Suburban Propane has been serving the energy needs of homes, farms and businesses nationwide for over 80 years. Suburban Propane wanted to replace their costly and inefficient frame relay network with a solution that would provide increased bandwidth, reduce monthly costs, enable better control of their data communications, and support future scalability.

**“NetWolves has delivered a complete network solution that meets our demands today with scalability built-in for future expansion.”**

– Suburban Propane

### Our Solution

NetWolves designed and deployed a fault-tolerant, dynamic multipoint VPN (DMVPN) wide area network for Suburban Propane for maximum data exchange. The design includes three diverse carrier DS3s at the host, increased remote location bandwidth, visibility, and never before seen resiliency with 100 percent uptime. This solution was implemented across the entire enterprise, and has grown to hundreds of locations thanks to a scalable design. For real-time visibility into all of their remote locations, Suburban Propane also implemented NetWolves' patented SRM<sup>2</sup>™ Monitoring and Management Services on WolfPac™ platforms for overall network management, security, and control.

### Impressive Results

As a result of this efficient and effective managed networking offering from NetWolves, Suburban Propane enjoys increased bandwidth and a 52% savings over the legacy network they replaced. In addition, Suburban Propane now utilizes better management tools for a real-time view of their network and quicker trouble resolution.

## The Issue

Rasmussen College is a nationally recognized institution with more than twenty campuses located in five states, as well as a comprehensive online curriculum. In just the last three years, Rasmussen College has experienced tremendous growth resulting in increased network requirements.

## Our Solution

To meet the demand for more efficient bandwidth capacity and lower operational costs, Rasmussen College turned to NetWolves for a managed network solution featuring 59 MPLS circuits, 29 Internet circuits, as well as failover capabilities. To ensure each circuit is performing optimally at all times, NetWolves proactively monitors bandwidth utilization, quality of service, and potential vulnerabilities. Around the clock monitoring and management services featuring NetWolves' patented SRM<sup>2</sup>™ platform and an effective blend of WolfPac™ devices and CPE routers/firewalls keep a watchful eye on network status (up/down), CPU and bandwidth utilization, and individual IP user behavior. Network management services ensure configuration and maintenance support is provided to all remote devices. In addition, comprehensive reporting services complete this offering and include a quarterly business review, threshold utilization, device and circuit health statistics, and critical issue review when necessary.

## Impressive Results

As a result of this efficient and effective managed networking offering from NetWolves, Rasmussen College enjoys a 35% cost savings and truly efficient bandwidth capacity at each of its campuses nationwide and their online curriculum.

**“Network performance and efficiency have improved greatly at each of our campuses, while the associated costs for these managed services have decreased thanks to the solution provided by NetWolves.”**

– Rasmussen College

**“We are extremely pleased with the consistent level of commitment and support demonstrated by NetWolves. They stand behind their network services.”**

– Liberty Travel

## The Issue

Liberty Travel, a name synonymous with travel in America for more than 60 years, wanted a cost-effective broadband solution with reliable data communications backup between their New Jersey headquarters and remote offices located across the country.

## Our Solution

NetWolves implemented a multi-vendor solution for Liberty Travel using DSL, cable, and Wi-Fi technologies for maximum coverage and increased bandwidth, visibility, and resiliency in the event of a network outage or disaster. NetWolves also implemented a backup strategy to replace their ISDN network with a fixed cost solution that included automatic failover using Cisco routers.

## Impressive Results

Today, Liberty Travel has better control of their data communications investment without compromising service quality or redundancy, and freedom from the burden of initiating, qualifying, and managing multiple vendor agreements.